



# Build an Anywhere Workplace

Supporting a dispersed workforce with services and  
solutions from Insight and VMware

Insight<sup>®</sup>

vmware<sup>®</sup>

# The dispersed workforce: A new reality

## Remote work is here to stay

As businesses grapple with when and how to bring employees back to the office, it's becoming increasingly clear that remote work will continue to play a central role in the "new normal."

In fact, surveyed executives say they plan to reduce office space by **30%**, and a study by McKinsey & Company indicates that there may be as many as **four or five times** the number of remote workers moving forward.<sup>1</sup>

For organizations that implement new hybrid work models, supporting a dispersed workforce and providing remote workers with tools and support to work from any location is critical to success.

## The challenges

Unfortunately, enabling anywhere work for employees is not always straightforward. IT teams often face challenges that threaten to decrease productivity, employee engagement and even worker satisfaction.

Cumbersome legacy systems that lack visibility and endpoint security, complicated device management, multiple and overlapping vendors, and the cost of providing high-quality IT support all create inefficiencies and frustrating end-user experiences.

## A comprehensive solution for anywhere work

Together, Insight and VMware provide solutions and support to help organizations create and maintain an IT environment that enables and secures all users, endpoints and networks. The result? Employees have the tools to work efficiently and effectively from anywhere, all the time.



# The building blocks of a modern workplace

To achieve a truly modern, “anywhere workplace,” organizations require a holistic approach to address:



Unified Endpoint  
Management (UEM)



Desktop and app  
virtualization



Effective endpoint  
security

Let's look at how the VMware® suite of solutions can help organizations create secure, agile IT systems that meet the needs of employees — no matter their location.

## Workspace ONE: Unified Endpoint Management (UEM)

VMware Workspace ONE® equips organizations with cloud-first, modern deployment, management and support of endpoints. Stay agile, flexible and productive — without the need for complicated infrastructure or management tools.

Greatly reduce IT costs — Workspace ONE integrates UEM technology with virtual application delivery on a common identity framework. Enabling you to improve user experience and decrease time-consuming, resource-intensive tasks.



## Horizon: Virtual desktop and application delivery

VMware Horizon® securely delivers virtual desktops and apps across the hybrid cloud, enabling a modern approach to desktop and app management, even for on-premises environments. The result is fast and simple virtual desktop and application delivery that extends the best digital workspace experience to all applications.

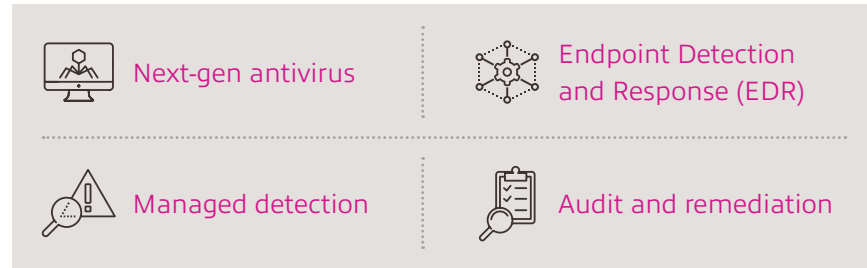


# Let's not forget about security

Securing legacy endpoints often involves multiple vendors offering myriad point products and complex, resource-intensive solutions. In fact, large enterprises deploy an average of 130 security tools each day.<sup>2</sup> Unfortunately, working with so many vendors can create silos and blind spots in your cybersecurity posture.

## Carbon Black: Effective intrinsic security

VMware® Carbon Black offers a new approach to security across any app, any cloud and any device. Intrinsic security is a unified, built-in solution that helps reduce complexity and provides organizations with visibility and understanding of their entire environment. Carbon Black delivers a 99.8% protection rate while also providing:<sup>3</sup>



Carbon Black protects endpoints and workloads against advanced threats using a single platform, console and agent to prevent and respond to attacks faster. It also leverages intelligence from more than one trillion events per day across millions of global endpoints and combines multiple security capabilities. As a result, Carbon Black helps your organization equip employees to work more securely and efficiently from any device or location.



# Getting the most from Workspace ONE, Horizon and Carbon Black

When deployed together, Workspace ONE, Horizon and Carbon Black offer a unified, comprehensive and elegant solution to address the challenges of creating anywhere workplaces.

By partnering with Insight to deploy VMware solutions, your organization can optimize your investment and ensure that you have the expertise and support necessary to get the most value and greatest impact of these tools.

Together, Insight and VMware deliver solutions that create a harmonious IT environment enabling and securing all users, endpoints and networks — anywhere your users want to work.

## The benefits of VMware Workspace ONE, Horizon and Carbon Black:



**Streamline tools and processes.**



**Improve resiliency and flexibility.**



**Reduce operational overhead.**



**Create a seamless remote experience.**



**Get broader security coverage.**

# Insight and VMware in action

## The client

Westerra Credit Union

## The challenge

In 2018, Westerra Credit Union began planning its path to digital transformation. Eventually, the business grew enough to take the first step in its IT modernization strategy with Virtual Desktop Infrastructure (VDI) and engaged Insight's help. However, with the disruptions of 2020, the company needed to make an immediate shift to remote work. Westerra required a solution that would allow it to expand its remote work capabilities in the short term and get back to its long-term transformation goals as soon as possible.

## The solution

The Insight Connected Workforce team proposed to support Westerra's short-term and long-term needs through the following motions:

- Device procurement services
- VMware Horizon® implementation
- VMware Workspace ONE® implementation

However, Westerra quickly realized that remote work was here to stay and set its sights on stabilizing the remote environment and establishing standards for devices and processes. With Insight's help, it was able to bring its full workforce up to the same standard by the end of August.

By September, Insight completed implementation of VMware Horizon®. Westerra was able to achieve a full-stack Horizon Enterprise deployment with TrueSSO, UAG, App Volumes, DEM, Instant Clones and full Windows® 10 desktops, allowing users to connect from their home computers to each branch.

After meeting the VDI goal, Dan Groves, VP of IT for Westerra, decided he wanted a way to manage remote devices more efficiently. "We really went toward Workspace ONE because it plays well with our existing Horizon environment. It also allows the management of devices that aren't ours, that don't belong to the corporate entity," said Groves. While the client just completed the implementation of the Workspace ONE platform in Q1 of 2021, Groves and his team anticipate the combined functionality of Workspace ONE and Horizon will act as a complete digital workspace.

When asked, Groves said he valued Westerra's relationship with Insight because it was a true partnership. Rather than providing Westerra with a turnkey solution for VDI and Mobile Device Management (MDM) implementation, Insight worked side by side with his team to share knowledge in context and ensure they were fully prepared to take over management of their new environment.

A woman with short brown hair and glasses is sitting at a wooden desk, looking down at a laptop. Her hands are on the keyboard. To her left is a spiral notebook with a pencil and some orange-colored paper. In the foreground, a tablet is partially visible. The background is slightly blurred, showing a wooden floor and a chair.

## A super solution integrator

As a super solution integrator, Insight delivers expertise and services across the full spectrum of modern IT solutions. Our experts can architect, manage and execute complex IT initiatives from start to finish and can help transform disjointed software and hardware into a cohesive IT ecosystem.

With Insight, your organization gets both a service provider and an advisor to ensure the project is successfully delivered from ideation to execution. Furthermore, you can access ongoing support and management to optimize and scale your initiatives.

# About Insight

Insight Enterprises Inc. empowers organizations of all sizes with Insight Intelligent Technology Solutions™ and services to maximize the business value of IT. As a Fortune 500-ranked global provider of Digital Innovation, Cloud + Data Center Transformation, Connected Workforce and Supply Chain Optimization solutions and services, we help clients successfully manage their IT today while transforming for tomorrow.



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#### Sources:

<sup>1</sup> McKinsey Global Institute. (2021, Feb. 18). The Future of Work After COVID-19.

<sup>2</sup> Sowell, B. (2019, March 6). Most Organizations Use Too Many Cybersecurity Tools. BizTech.

<sup>3</sup> AV Comparatives. (June 2020). Business Security Test 2020 (March – June).