



# AVD Business & Adoption Plan

Virtualise End-User Compute to centralise and secure IT systems while reducing cost.

## Business challenge

Decentralised Information Technology systems can limit an organisation's ability to scale, make it difficult to reduce costs and impact regulatory compliance. In our modern world where hybrid work models require constant access to head office resources, and cybersecurity threats are ever present, centralising IT infrastructure has never been more important.

Desktop virtualisation is one method used to centralise access to resources and limit security risk, however on-premises Virtual Desktop Infrastructure (VDI) deployments are very complex and expensive to implement. An Azure Virtual Desktop (AVD) Business and Adoption Plan illustrates how cloud Virtual Desktop minimises cost and deployment complexity when compared with traditional VDI or End-User Compute solutions.

## How we help

Insight's team of virtualisation specialists will guide you through a two-week engagement that will provide you with a Total Cost of Ownership for Azure Virtual Desktop and a customised migration plan to help get you started. Following this engagement, you will receive the following deliverables:

- A definition of business goals, requirements and deployment options.
- A detailed analysis of your current End-User Compute and application delivery landscape compared with Azure Virtual Desktop including a 3 to 5 year Total Cost of Ownership breakdown
- A cost benefit analysis of migration options and high level deployment recommendations aligning to the Azure Virtual Desktop reference architecture.
- A customised migration plan highlighting next steps and key action items.

Our team will help to ensure that you are prepared with the business case for the best Virtual Desktop experience on Azure: Azure Virtual Desktop.

## Benefits of this engagement:

- Create a strategy to virtualise End-User Compute assets
- Understand the value and cost of virtualised desktops in Azure
- Move beyond Infrastructure into the cloud.

## Benefits of AVD:

- Increased IT agility, flexibility, and scalability
- Greater workload mobility
- Ability to automate operations
- Lower Total Cost of Ownership (TCO) based on Full-Time Equivalent (FTE)
- Scalable performance based on Azure IaaS sizing

## Related Offers:

- Cloud Adoption Framework Workshop
- Azure Virtual Desktop Foundations
- Microsoft Sentinel Foundations

## Insight awards

- 2021 Worldwide Partner of the Year in Solution Assessments and Azure Migration
- Microsoft Solutions Partner for all Solution Areas

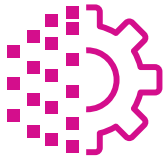
## Get started.

To learn about pricing and how to begin, contact [ANZ\\_DI\\_Sales@insight.com](mailto:ANZ_DI_Sales@insight.com)



1800 189 888  
[au.insight.com](http://au.insight.com)

0800 933 111  
[nz.insight.com](http://nz.insight.com)



## Preparing for Transformation

To ensure you receive the greatest value from this engagement, our experts will need the following:

- Participation from application and cloud architects, IT managers and other subject matter experts
- Access to review and assess existing End-User Compute systems.

## What to Expect



### Ideation & Discovery

We'll begin by exploring your organisation's End User Compute landscape to understand your goals and identify Key Virtualisation Scenarios. We will meet with key stakeholders to understand your use cases for virtualised desktops while analysing the cost of your existing environment to provide a comparison.



### Analysis & Assessment

The information collected during discovery will enable our team to prepare a three and five year Total Cost of Ownership analysis to highlight the cost savings of an Azure Virtual Desktop solution. Our experts will consider the varying deployment options available and assess which deployment methods would be best suited for your organisation.



### Output

We will provide you with a written definition of your business goals and requirements captured during discovery alongside recommended deployment options and the three to five cost analysis. We will also present a customised migration plan that will guide the rollout of Azure Virtual Desktop within your organisation.

## Why Insight for Microsoft?

Few can compare with our relationship with Microsoft. Partners for 30 years and counting, we are the largest Microsoft global partner with more than 5,000 consultants and 1000 dedicated Microsoft resources globally. Our best-in-class capabilities, unmatched expertise, and ability to successfully deliver solutions built across all areas of Microsoft technology have earned us numerous recognitions.

- 7 Microsoft Solutions Partner Designations**, including:
- Solutions Partner for Infrastructure (Azure)
  - Solutions Partner for Microsoft Cloud
  - Solutions Partner for Digital & App Innovation (Azure)

- 12 Specialisation**, including:
- Azure Virtual Desktop
  - Windows Server and SQL Server Migration
  - Modernisation of web applications



**Microsoft Partner Awards**, including:

- 2022 Microsoft Surface Reseller Partner of the Year
- 2022 Microsoft Surface Hub Reseller Partner of the Year
- 2021 Solution Assessments Partner of the Year
- 2021 Migration to Azure Partner of the Year
- 2021 Microsoft 365 & Surface Solution Selling Partner of the Year



**2,500** Microsoft certifications globally

## About Insight

Insight Enterprises, Inc. is a Fortune 500 solutions integrator with more than 11,500 teammates worldwide helping organisations accelerate their digital journey to modernise their business and maximise the value of technology. We enable secure, end-to-end transformation and meet the needs of our clients through a comprehensive portfolio of solutions, far-reaching partnerships and 33+ years of broad IT expertise. Rated as a Forbes World's Best Employer and certified as a Great Place to Work, we amplify our solutions and services with global scale, local expertise and a world-class e-commerce experience, realising the digital ambitions of our clients at every opportunity.